

About JAMES GILL & C^o

We are an independent consulting firm specialising in spreadsheet risk management (SRM™). As we do not sell spreadsheet risk systems ourselves we can be entirely objective in our recommendations.

In summer 2006, we conducted an informal survey of spreadsheet risk management practices across a range of industries:-

- 85 Senior Finance Professionals
- Broad Range of Industries
- Anonymised Questionnaire
- Response Rate over 80%

This is intended to be first in a series of such surveys.

Summary of Results

- Low level of awareness of spreadsheet risk
- At best, less than 25% of organisations use tools, best practice or business processes to manage their spreadsheet risk.
- There is a general belief that levels of training could be better and that this would significantly reduce spreadsheet risk.

What to Do Next

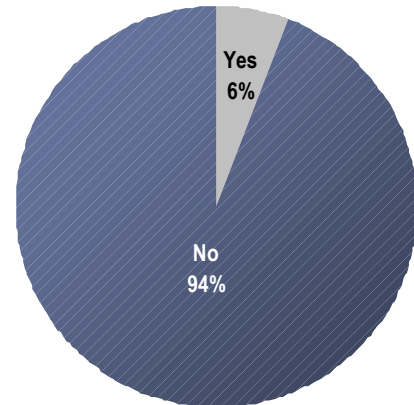
For further information or to discuss your spreadsheet issues with us in more detail, please do not hesitate to contact us or consult our web-site.

[HTTP://SRM.JAMESGILLGROUP.COM/](http://SRM.JAMESGILLGROUP.COM/)

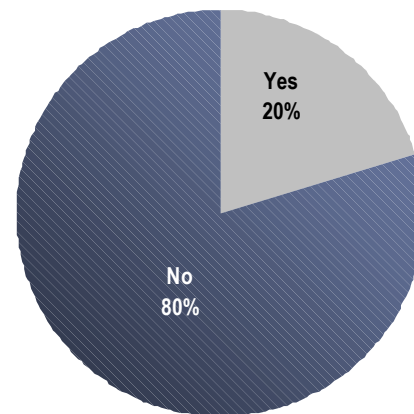
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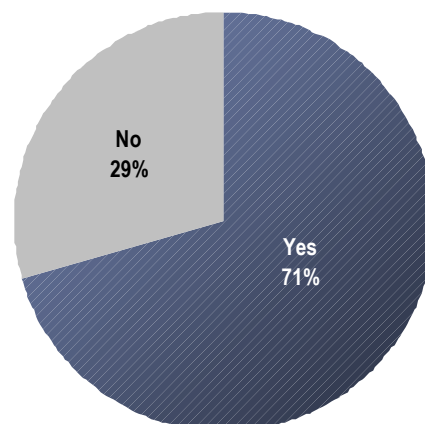
Do you know how many spreadsheets you have in your organisation?



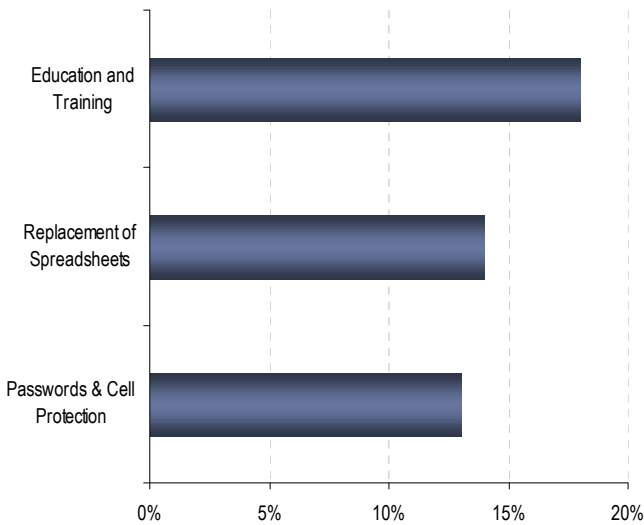
Do you have any internal measure of spreadsheet risk?



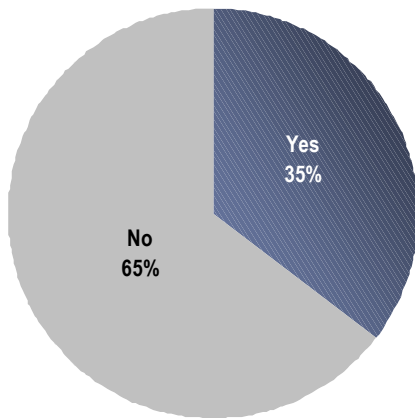
Do you know where in your reporting line the majority of spreadsheets are?



What single thing would most help an organisation reduce spreadsheet error?



Are you confident your employees are sufficiently well trained in spreadsheet use?



Our SRM™ Methodology

We have developed a Spreadsheet Risk Management methodology to help you locate, quantify and then manage your spreadsheet risk in the most cost-efficient way possible.

This is a three stage process:-

- **Locate the Spreadsheet Risk**
We have proprietary tools which allow us to rapidly inventory your spreadsheets.
- **Quantify the Risk**
We can help you quantify your spreadsheet risk using a combination of our proprietary scanner, interviews with key staff and a streamlined questionnaire. Similar to Value at Risk (VaR), the result is a single number which measures your spreadsheet risk.
- **Take Appropriate Steps to Mitigate the Risk**
Having located and quantified your risk, we will then use our vast range of experience to help you choose appropriate spreadsheet risk management solutions.

As part of the JAMES GILL GROUP which focuses on spreadsheet analytics, we can draw on a vast range of expertise to give you very pragmatic advice on managing spreadsheet risk.

Do you use any of the following to reduce spreadsheet risk?

